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## Residential Sales 2019 Rookie of the Year Nominee and Winner Announced

Location: Birmingham, AL

Source: Birmingham Association of REALTORS®



Jason Dailey, BAR 2019 Residential Sales Rookie of the Year

Each year, the Birmingham Association of REALTORS® (BAR) announces the **Residential Sales Rookie of the Year** award. On the evening of Thursday, September 24, 2020, the BAR announced the 2019 Rookie of the Year to be RealtySouth's very own **Jason Dailey**.

"I decided to make a career change and obtained my real estate license to become a professional Realtor®. Starting a new career is exciting and can be a little nerve racking. I knew I needed to set myself apart from the crowd. In November 2018, I chose RealtySouth with the best known brand as the largest brokerage in Alabama. I was sold on RealtySouth's administration, training and marketing teams as they have been phenomenal. The fact that

RealtySouth has a family of service providers, that makes the closing process seamless for my clients, which is very important to me," said Jason Dailey, Realtor® at RealtySouth Over the Mountain Acton Road office.

A very special mention that Christina Douglas, a RealtySouth Homewood agent, was a nominee for the 2019 award, and states that she "was so glad to be nominated, supported and recognized and absolutely loves helping clients who I call friends."



Christina Douglas, 2019 Rookie Nominee



John Franklin, Jason Dailey, Erle Moring

Jason is in good company with a few other RealtySouth agents who received the Rookie of the Year award. John Franklin, Realtor® at RealtySouth Over the Mountain Alford Avenue office, received the award, and in 2019, started The John Franklin Group and continues to perform as a Top Procuder. Erle Moring, received the award, continued as a Top Producer for a few years then in January 2016, moved into the Broker position of both the Over the Mountain office on Acton Road and the Homewood office.

“My clients are all incredible people for trusting me with the largest business transaction they make. It is a wonderful journey to see clients succeed in the homebuying and homeselling process. I am also so thankful for the support of my loving wife, Teal McDermott Dailey and our children, without their support none of this would be possible. I am truly honored to have been chosen for this award and it is something I will never forget,” shares Dailey.

Richard Grimes, President & CEO of RealtySouth, stated: “The success of RealtySouth starts and ends with the success of our amazing agents across all of our markets. Christina and Jason are testaments to how a new agent to the real estate industry can work hard and see the wonderful dividends in return. We are all so proud of them both.”



Jim Dye, Jason Dailey, Richard Grimes

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