

# FOR IMMEDIATE RELEASE

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## RealtySouth Does Their Part to Make Up the Largest Real Estate Company in the Country

Location: RealtySouth 2501 20th Place South, Suite 400, Birmingham, AL 35223

Recently HomeServices of America® a Berkshire Hathaway affiliate announced that it has, once again earned the title of the country's largest residential real estate company based on the REAL TRENDS ranking report of closed transaction sides for 2019, for the country's top 500 brokerages.



February 2019

RealtySouth is honored to be a HomeServices of America® Berkshire Hathaway affiliate for more than 16 years. In 2019, the company's sales associates, including those of RealtySouth, closed 329,680 residential transactions and facilitated approximately 219,000 mortgage, insurance, title, and

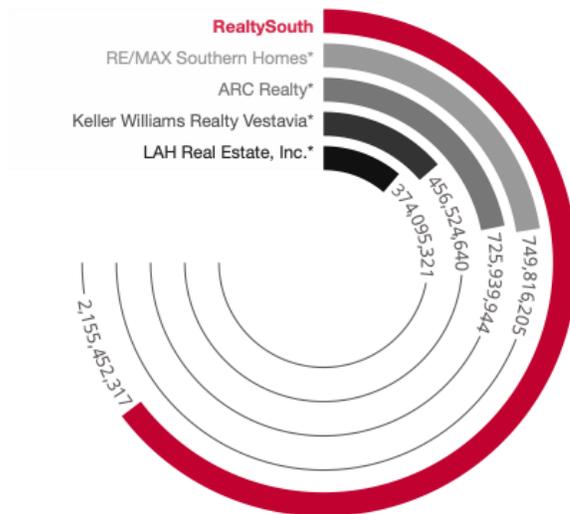
escrow transactions. HomeServices of America executives Ron Peltier and Gino Blefari recognize and congratulate the employees, agents, and sales managers across HomeServices' family of businesses for again being recognized as the country's largest real estate company based on the transaction report.

"This achievement affirms the hard work of our incredible team and while we are celebrating this moment, we recognize the challenges of these turbulent times," said Blefari, CEO of HomeServices. "HomeServices is better positioned to manage through this volatility than any other real estate firm. And we are committed to supporting our agents as they safely and skillfully guide buyers and sellers through today's home-transaction process."

"HomeServices offers the full suite of brokerage, mortgage, title, and insurance services," added Peltier, executive chairman of HomeServices. "That, together with our financial strength, stability, and unparalleled leadership team will continue to make HomeServices an industry leader into 2020 and beyond."

## REALTYSOUTH SELLS MORE HOMES ACROSS ALABAMA THAN THE NEXT THREE COMPETITORS COMBINED.

MARKET TOTAL IN VOLUME SOLD  
JANUARY 1 - DECEMBER 31, 2019



\* Source: Greater Alabama MLS

Through 2019, nearly **8,000** buyers and sellers purchased or sold a home through RealtySouth. We have the most experience behind every transaction — including yours.

"A safe and secure home has never been more important," concluded Blefari.

"HomeServices' family of companies is uniquely positioned to making home ownership not just a dream, but a possibility even during these extraordinary times." Headquartered in Minneapolis, HomeServices has approximately 43,000 real estate professionals operating in 900 offices across 30 states and the District of Columbia.

The RealtySouth family has proven itself in our local markets as well. In Alabama, RealtySouth is the 2019 powerhouse over all of the local competitors, including RE/MAX Southern Homes, ARC Realty, Keller Williams Realty Vestavia, LAH Real Estate, Inc., Ray & Poynor Properties, ERA King, and many others.



REALTYSOUTH

"We are thrilled with our agents who all continue to

work tirelessly to help their clients achieve the American dream of homeownership. Our agents,

brokers, managers and staff are all part of our success,” shares Richard Grimes, President & CEO RealtySouth.

### **About RealtySouth:**

Since 1955, RealtySouth agents have worked with generations of families to buy and sell their homes, which has made a huge impact in helping to build communities across Alabama.

RealtySouth is Alabama’s largest full-service independent real estate company. Reaching statewide with 22 branch offices supporting an ever-growing agent population of over 850 licensed experts. Learn more: [realtysouth.com](http://realtysouth.com).