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Contact: Jennifer Causey
jcausey@realtysouth.com
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Alabama's Best Real Estate Teams

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In partnership with the *Wall Street Journal*, REAL Trends, the trusted source in residential brokerage based in Castle Rock, Colorado, announced 2020 America's Best Real Estate Professionals Teams list rankings on Wednesday, June 24, 2020. The rankings show the top sales team professionals in the United States by sales volume and transaction sides.

The Sargent McDonald Team (SMT) of RealtySouth qualifies as a medium size team. The SMT ranked as fifth in Alabama based on the 2019 sales volume. Additionally, the SMT ranked fifth in Alabama based on the 2019 transaction sides.



The Team: Mercy Lozinski, Aubrey Johnson, Christy McDonald, Kevin Sargent, Allyson Pelkey, Adam Trammell, Blakeley Marlow

In 2015, Christy McDonald, now the Managing Broker of the RealtySouth Trussville office, along with top producing agent, Kevin Sargent, the Sargent McDonald Team was formed. Very quickly the team doubled then quadrupled in size, to now have a total of eight team members. "This team is special because we are not only co-workers, but we are friends, calling this team a work family," shares Mrs. McDonald.

"We regularly attend real estate and growth conferences to keep us sharp which allows us to learn about new and innovative ways to market ourselves, the team and our properties. When you hire one of us, you immediately receive the benefits of the entire team. From the initial marketing of the property to finding the best buyer and getting the deal done to the closing. We have a streamlined process that is seamless and effective. I

am proud of the Sargent McDonald Team and what we have accomplished in just a few short years,” said confidently by Mrs. McDonald.

30